



# Lincluden Balanced Fund<sup>1</sup>

## report for quarter ended March 31, 2019

<i>Performance Summary</i> <sup>2</sup>	3 months	1 year	annualized		
			3 Years	5 Years	10 years
Lincluden Balanced Fund (SERIES O) <sup>3</sup>	6.9%	5.4%	6.0%	5.5%	8.3%

### ECONOMIC COMMENTARY

Equity markets rebounded sharply during the first quarter, reversing the significant declines that occurred in the fourth quarter. However, forecasts for economic growth continue to be downgraded on fears of a slowdown in the global economy. Eurozone data releases have been poor to start the year, with sentiment becoming more negative. In Canada, the economy did bounce back nicely following two negative months to end 2018. January GDP surprised on the upside, with a reading of 0.3%, exceeding market expectations. Expectations for future interest rate hikes by both the Bank of Canada and the U.S. Federal Reserve have been tempered as the global economic outlook wanes. Earlier expectations for hikes from both central banks are now off the table with the markets beginning to price in the possibility of a rate cut.

Talks continue between the U.S. and China in an attempt to reach a potential deal, however, no resolution is in place yet. In the U.K., Brexit talks are in disarray as the plans for Britain to leave the European Union have failed for the third time. These developments have begun to negatively impact the British economy.

There is a disconnect occurring right now between movements in the equity market and the bond market. The government bond yield curve is forecasting a slowdown in economic activity as there is an inversion between interest rates at the front end of the curve compared to the middle part of the curve. This dynamic has historically been a pre-cursor to a recession.

### FIXED INCOME STRATEGY

Interest rates declined dramatically during the first quarter due to concerns of a slowdown in global economic growth along with a more dovish stance by central banks. The yield on the 10 year Government of Canada bond decreased from 1.97% at the beginning of the quarter to 1.62% at the end of the quarter, a decline of 35 b.p. The duration of the portfolio was shortened at the end of the quarter to take advantage of the dramatic rally in bond yields that occurred.

The spread between corporate bonds and Government of Canada bonds tightened during the quarter on the back of strength in the equity markets. The portfolio continues to favor corporate bonds, with a bias to higher quality issuers. Additions were made to the corporate bond holdings during the quarter. The portfolio maintained its position in provincial bonds through the quarter as spreads tightened.

### EQUITY STRATEGY

The Canadian portfolio posted a strong return for the quarter, however, it slightly lagged the broader market.

Exclusion of Health Care, Real Estate, and Utilities stocks from the portfolio affected the relative performance as these sectors posted strong returns over the period. In addition, a lower weight to Consumer Staples was also a detractor as the sector had a good return. Furthermore, the portfolio does not own any cannabis or gold related

companies, both of which experienced very strong returns. These companies generally command high valuations and/or tend to be very volatile.

An increase in the benchmark price of oil along with a narrowing of the discount of Canadian heavy oil due to mandated government production cuts, lead to strong returns in some of the producers including Canadian Natural Resources, Cenovus Energy, and Vermilion Energy.

Both the bank and insurance holdings added to the performance during the period. Good quarterly results along with an increase in the equity market, lead to a rebound in the holdings from somewhat depressed valuation levels at the start of the year. Asset Manager Gluskin Sheff had a very strong return. The company was the subject of an acquisition bid in the Quarter by Onex, a publicly traded private equity firm. Onex offered to pay a 28% premium for Gluskin Sheff.

Industrials holdings Bird Construction and Canadian National Railway and Information Technology holdings CGI and Constellation Software had strong returns during the period. In particular, Constellation announced solid revenue and earnings in the quarter, beating expectations.

Despite having a lower exposure to Materials which was a slight detractor to the performance as the sector advanced, both CCL and Stella-Jones had solid returns. The position in CCL was trimmed.

A new position in Finning was initiated. Finning is the largest Caterpillar dealer globally with operations in the resource rich areas of Western Canada, South America, as well as the UK and Ireland. As a Caterpillar authorized dealer, Finning sells, rents and services equipment to diverse end markets including mining, energy and construction. A challenging environment in Western Canada and South America have recently weighed on the stock price. However, the company has made operational improvements which should provide a path to improved profitability which, together with improved demand, will provide a favourable earnings and cash flow profile. The company has a strong balance sheet and offers an attractive dividend yield over 3%.

The global portfolio achieved a moderate positive return during the quarter; however, it lagged the broader market.

A lower exposure to the Consumer Discretionary, Industrials, Information Technology, and Materials sectors affected the relative performance as those sectors posted strong returns.

The Information Technology holdings including Apple, Cisco, Microsoft, Oracle, and SAP had strong returns during the period. Cisco reported better than expected earnings that demonstrated continued success in new products that drove another quarter of stronger revenue growth. Oracle reported relatively inline earnings that demonstrated flat revenue growth but improvement in margins and continued aggressive share repurchases.

Shares in Health Care holdings Fresenius, GlaxoSmithKline, and Zimmer Biomet advanced during the quarter. In particular Fresenius reported relatively inline earnings and provided guidance that was marginally stronger than expected. The company is embarking on a share buyback program and has closed its NxStage acquisition which should benefit the company as the US government is examining the benefits of increased dialysis care within patient homes.

Consumer Staples Nestle and Reckitt Benckiser added to the performance, however, shares in Henkel and Walgreens Boots Alliance declined. Shares in Walgreens Boots Alliance declined on continued concern regarding healthcare industry pressures. There is a bright spotlight on pricing in the US healthcare industry and Walgreens is feeling the impact as it relates to lower pharmacy reimbursements, which affects their profitability margins. The shares are trading at a very depressed multiple and offer an attractive risk/reward outlook.

Energy companies Chevron, Devon and Exxon Mobil were positive contributors to the performance as the benchmark price of oil increased over the quarter.

Both the bank and insurance holdings added to the performance during the period, in particular shares in AXA, Bank of America, Citigroup, and ING.

Strong stock selection in various companies contributed to the performance including Federal Realty Investment Trust, Honeywell, Lowe's, and National Grid.

In the quarter, the portfolio initiated a new position in Morgan Stanley, while Procter & Gamble was eliminated.

Morgan Stanley is a diversified financial services firm that provides investment banking, securities, wealth management, and asset management services. The stock has been owned in the past and it was sold as it hit our target price. In the recent market sell-off, the shares declined and provided an attractive entry point and compelling valuation.

Procter & Gamble was sold during the quarter after the stock appreciated on strong quarterly earnings results and the shares reached their target price.

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<sup>1</sup> Commissions, trailing commissions, management fees and expenses may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are historical annual compounded total returns including changes in unit values and reinvestment of all distributions. They do not take in to account management fees, sales, redemption, distribution or optional charges or income taxes payable by any unit holder that would have reduced returns. Mutual funds are not guaranteed; their values change frequently and past performance may not be repeated.

<sup>2</sup> Returns are presented excluding any investment management fees that may be charged to the investor's account. They are inclusive of the Fund's operating expenses.

<sup>3</sup>The return for the quarter ended March 31, 2019 was 6.4% for the Series A units (the management fee is charged directly to the Fund). For the 12 months ended March 31, 2019 the return was 3.3%; for the three years, 4.0% annualized; for the five years 3.4%, and; since inception (July 31, 2007), 3.6% annualized. The return for the quarter ended March 31 2019 was 6.9% for the Series F units and; since inception (December 19, 2017), 2.3%.

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
<b>Cash &amp; Equivalents</b>								
109,054	cash	BRITISH POUNDS		190,694.55		189,811.09	0.2	0.0
114,236	cash	CANADIAN DOLLARS		114,235.83		114,235.83	0.1	0.0
76,969	divacc	Dividend Accrual Account - CA		76,969.28		76,969.28	0.1	
14,589	divacc	Dividend Accrual Account - EU		21,869.69		21,869.69	0.0	
843,101	divacc	Dividend Accrual Account - JP		10,225.30		10,166.11	0.0	
30,545	divacc	Dividend Accrual Account - US		40,593.06		40,818.89	0.1	
673,500	cash	U.S. DOLLARS		898,487.83		900,031.37	1.1	0.0
100,000	1350Z73D4	CDA T-BILLS 1.620% due May 2, 2019	\$ 99.59	99,588.00	\$ 99.85	99,850.00	0.1	1.6
<b>Cash &amp; Equivalents Total</b>				<b>1,452,663.54</b>		<b>1,453,752.26</b>	<b>1.8</b>	<b>0.1</b>
<b>Fixed Income</b>								
<b>Canadian Pay Bonds</b>								
<b>Canadian Pay Government</b>								
1,715,000	13509PFK4	CDA HSG FLTG 2.210% due September 15, 2021 AAA	\$ 100.87	1,729,960.39	\$ 100.83	1,729,251.65	2.2	2.2
508,000	135087D50	CDA GOVT 2.250% due June 1, 2025 AAA	\$ 104.13	528,992.87	\$ 104.12	528,914.36	0.7	2.2
1,130,000	135087F82	CDA GOVT 1.000% due June 1, 2027 AAA	\$ 89.46	1,010,947.96	\$ 95.39	1,077,895.70	1.4	1.0
730,000	13509PFX6	CDA HOUSING TR 2.350% due June 15, 2027 AAA	\$ 97.00	708,078.10	\$ 102.26	746,505.30	0.9	2.3
		Accrued Interest				14,116.31	0.0	
<b>Canadian Pay Government Total</b>				<b>3,977,979.32</b>		<b>4,096,683.32</b>	<b>5.2</b>	<b>1.9</b>
<b>Canadian Pay Provincial</b>								
905,000	74814ZEH2	PROV QUEBEC 4.250% due December 1, 2021 AA-	\$ 113.69	1,028,914.03	\$ 106.46	963,426.80	1.2	4.0
865,000	110709BJ0	PROV B.C. 3.250% due December 18, 2021 AAA	\$ 108.61	939,510.50	\$ 103.90	898,760.95	1.1	3.1
3,920,000	68323AAW4	PROV ONTARIO 3.150% due June 2, 2022 A+	\$ 106.53	4,175,815.49	\$ 103.93	4,074,095.20	5.2	3.0
380,000	68323ACG7	PROV ONTARIO 3.500% due June 2, 2024 A+	\$ 112.21	426,382.70	\$ 107.00	406,615.20	0.5	3.3
235,000	642869AJ0	PROV NEW BRUNSWICK 3.650% due June 3, 2024 A+	\$ 110.18	258,930.05	\$ 107.44	252,493.40	0.3	3.4
165,000	803854JW9	PROV SASKATCHEWAN 3.200% due June 3, 2024 AA	\$ 106.87	176,342.10	\$ 105.51	174,088.20	0.2	3.0
260,000	74814ZES8	PROV QUEBEC 3.750% due September 1, 2024 AA-	\$ 114.10	296,666.54	\$ 108.69	282,601.80	0.4	3.5

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
1,210,000	013051DQ7	PROV. ALBERTA 2.350% due June 1, 2025 A+	\$ 97.50	1,179,770.55	\$ 101.06	1,222,862.30	1.5	2.3
320,000	563469UE3	PROV MANITOBA 2.450% due June 2, 2025 A+	\$ 100.95	323,050.00	\$ 101.57	325,024.00	0.4	2.4
1,295,000	68323ACX0	PROV ONTARIO 2.600% due June 2, 2025 A+	\$ 99.63	1,290,246.10	\$ 102.61	1,328,760.65	1.7	2.5
1,355,000	74814ZEV1	PROV QUEBEC 2.750% due September 1, 2025 AA-	\$ 102.74	1,392,109.79	\$ 103.72	1,405,419.55	1.8	2.7
430,000	68323AEE0	PROV ONTARIO 2.600% due June 2, 2027 A+ Accrued Interest	\$ 97.54	419,430.60	\$ 102.10	439,042.90 100,043.23	0.6 0.1	2.5
<b>Canadian Pay Provincial Total</b>				<b>11,907,168.46</b>		<b>11,873,234.18</b>	<b>15.0</b>	<b>2.9</b>
<b>Canadian Pay Corporate</b>								
290,000	633067B28	NATIONAL BK CAND MONTREAL QU 1.742% due March 3, 2020 A	\$ 98.79	286,491.00	\$ 99.75	289,275.00	0.4	1.7
160,000	29250ZAL2	ENBRIDGE PIPELINES INC. 4.450% due April 6, 2020 BBB+	\$ 109.16	174,663.88	\$ 102.10	163,366.40	0.2	4.4
180,000	07813ZBP8	BELL CDA SR M37 MTN 3.540% due June 12, 2020 BBB+	\$ 103.93	187,079.70	\$ 101.50	182,696.40	0.2	3.5
305,000	13595ZZ66	CIBC 1.850% due July 14, 2020 A+	\$ 100.22	305,679.46	\$ 99.73	304,176.50	0.4	1.9
70,000	82028KAR2	SHAW COMMUNICATIONS INC. 5.500% due December 7, 2020 BBB-	\$ 99.64	69,744.50	\$ 105.04	73,525.90	0.1	5.2
250,000	880789AB8	TERANET HOLDINGS INC. 4.807% due December 16, 2020 BBB	\$ 102.15	255,381.83	\$ 103.13	257,820.00	0.3	4.7
1,205,000	8911457U2	TD BANK 2.045% due March 8, 2021 AA-	\$ 99.24	1,195,895.55	\$ 99.94	1,204,216.75	1.5	2.0
265,000	06367XVK4	BK OF MTL 1.880% due March 31, 2021	\$ 100.40	266,053.75	\$ 99.57	263,863.15	0.3	1.9
50,000	06367VJN6	BK OF MTL 3.400% due April 23, 2021 A+	\$ 106.79	53,393.50	\$ 102.58	51,291.50	0.1	3.3
140,000	13596ZBC8	CIBC 1.900% due April 26, 2021	\$ 100.17	140,238.70	\$ 99.52	139,333.60	0.2	1.9
245,000	35085ZBC9	ETR 407 4.300% due May 26, 2021 A	\$ 112.12	274,693.80	\$ 103.88	254,493.75	0.3	4.1
460,000	0641494K0	BK NOVA SCOTIA 2.873% due June 4, 2021 AA	\$ 104.42	480,335.31	\$ 101.52	466,992.00	0.6	2.8
145,000	25675TAD9	DOLLARAMA INC. 2.337% due July 22, 2021 BBB	\$ 100.00	145,000.00	\$ 99.40	144,135.80	0.2	2.4
135,000	633067W90	NATIONAL BANK 1.809% due July 26, 2021	\$ 100.02	135,028.35	\$ 99.20	133,917.30	0.2	1.8
115,000	759480AG1	RELIANCE LP 4.075% due August 2, 2021 BBB-	\$ 100.34	115,391.00	\$ 102.60	117,990.00	0.1	4.0
15,000	86682ZAD8	SUN LIFE FINANCIAL INC. 4.570% due August 23, 2021 A+	\$ 106.70	16,004.70	\$ 105.41	15,811.95	0.0	4.3

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
415,000	07813ZBG8	BELL CANADA 3.150% due September 29, 2021 BBB+	\$ 102.81	426,645.70	\$ 101.78	422,374.55	0.5	3.1
35,000	95751ZAP8	WESTCOAST ENERGY 3.883% due October 28, 2021 BBB+	\$ 100.00	35,000.00	\$ 103.55	36,243.55	0.0	3.7
275,000	44810ZBF6	HYDRO ONE 3.200% due January 13, 2022 A-	\$ 107.13	294,620.00	\$ 102.31	281,338.75	0.4	3.1
40,000	663307AC0	NORTH WEST REDWATER 2.100% due February 23, 2022 BBB+	\$ 99.80	39,919.60	\$ 99.02	39,609.60	0.1	2.1
485,000	780086KD5	ROYAL BANK 1.968% due March 2, 2022 AA-	\$ 99.78	483,920.50	\$ 99.30	481,619.55	0.6	2.0
85,000	13596ZNQ4	CIBC 2.040% due March 21, 2022	\$ 99.97	84,971.95	\$ 99.44	84,522.30	0.1	2.1
240,000	891160K51	TD BANK 1.994% due March 23, 2022 AA-	\$ 98.79	237,085.40	\$ 99.43	238,636.80	0.3	2.0
545,000	775109AV3	ROGERS COMMUNICATIONS INC. 4.000% due June 6, 2022 BBB+	\$ 106.07	578,096.14	\$ 104.59	570,031.85	0.7	3.8
510,000	06367X7W5	BK of MTL 2.270% due July 11, 2022	\$ 99.14	505,588.50	\$ 100.04	510,193.80	0.6	2.3
475,000	17039BAF1	CHOICE PROPERTIES REIT 3.600% due September 20, 2022	\$ 100.54	477,546.00	\$ 102.55	487,122.00	0.6	3.5
395,000	064151F24	BK NOVA SCOTIA 2.360% due November 8, 2022 A+	\$ 99.99	394,944.70	\$ 100.15	395,600.40	0.5	2.4
135,000	13321LAH1	CAMECO CORP 3.750% due November 14, 2022 BBB-	\$ 102.74	138,701.10	\$ 101.60	137,165.40	0.2	3.7
470,000	13596ZE68	CIBC 2.470% due December 5, 2022 A+	\$ 99.60	468,124.70	\$ 100.59	472,768.30	0.6	2.5
240,000	78460TAE5	SNC-LAVALIN GROUP INC 3.235% due March 2, 2023 BBB-	\$ 97.17	233,211.20	\$ 98.69	236,858.40	0.3	3.3
305,000	0641514V2	BK NOVA SCOTIA 1.980% due April 17, 2023 A+	\$ 99.97	304,914.60	\$ 102.43	312,423.70	0.4	1.9
85,000	02138ZAG8	ALTAGAS LTD 3.570% due June 12, 2023 BBB-	\$ 100.22	85,189.55	\$ 101.73	86,470.50	0.1	3.5
630,000	89353ZBX5	TRANSCADA PIPELINES CLBL 3.690% due July 19, 2023 BBB+	\$ 104.30	657,106.95	\$ 104.28	656,989.20	0.8	3.5
25,000	45834ZAN9	INTER PIPELINE LTD 2.608% due September 13, 2023 BBB+	\$ 100.00	25,000.00	\$ 99.08	24,770.50	0.0	2.6
195,000	780086QL1	ROYAL BANK 3.296% due September 26, 2023 A	\$ 100.00	195,000.00	\$ 103.20	201,243.90	0.3	3.2
20,000	82028KAT8	SHAW COMMUNICATIONS 4.350% due January 31, 2024 BBB-	\$ 99.98	19,995.20	\$ 106.30	21,259.60	0.0	4.1
80,000	07813ZBW3	BELL CANADA 2.700% due February 27, 2024 BBB+	\$ 99.89	79,908.80	\$ 99.84	79,874.40	0.1	2.7
200,000	775109BA8	ROGERS COMMUNICATIONS INC 4.000% due March 13, 2024 BBB+	\$ 102.31	204,624.00	\$ 105.76	211,518.00	0.3	3.8
55,000	45834ZAQ2	INTER PIPELINE LTD 2.734% due April 18, 2024 BBB+	\$ 100.00	55,000.00	\$ 98.98	54,440.10	0.1	2.8
100,000	13321LAK4	CAMECO CORP CLBL 4.190% due June 24, 2024 BBB-	\$ 100.92	100,916.00	\$ 103.34	103,338.00	0.1	4.1

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
125,000	064151WY5	BK NOVA SCOTIA 2.290% due June 30, 2024 A+	\$ 99.99	124,992.50	\$ 99.42	124,270.00	0.2	2.3
125,000	663307AA4	NORTH WEST REDWATER PRT 3.200% due July 22, 2024 BBB+	\$ 99.85	124,808.75	\$ 102.70	128,368.75	0.2	3.1
415,000	06368AAD2	BK OF MTL 2.700% due September 11, 2024	\$ 98.20	407,521.55	\$ 101.61	421,681.50	0.5	2.7
50,000	29251ZBQ9	ENBRIDGE INC 3.950% due November 19, 2024 BBB+	\$ 100.00	50,000.00	\$ 105.45	52,722.50	0.1	3.7
75,000	293365AC6	ENMAX CORP 3.805% due December 5, 2024 BBB+	\$ 100.00	75,000.00	\$ 104.93	78,694.50	0.1	3.6
100,000	87971MAX1	TELUS CORP 3.750% due January 17, 2025 BBB+	\$ 99.78	99,775.00	\$ 104.68	104,684.00	0.1	3.6
175,000	759480AJ5	RELIANCE LP 3.836% due March 15, 2025 BBB-	\$ 100.00	174,996.50	\$ 101.58	177,766.75	0.2	3.8
70,000	45834ZAM1	INTER PIPELINE LTD 3.173% due March 24, 2025 BBB+	\$ 95.80	67,058.60	\$ 100.17	70,119.00	0.1	3.2
130,000	780085N93	ROYAL BANK 4.930% due July 16, 2025 AA-	\$ 122.56	159,325.00	\$ 114.55	148,915.00	0.2	4.3
190,000	07813ZBT0	BELL CANADA 3.550% due March 2, 2026 BBB+	\$ 100.03	190,064.00	\$ 103.40	196,454.30	0.2	3.4
60,000	02138ZAP8	ALTAGAS LTD 4.120% due April 7, 2026 BBB-	\$ 99.94	59,965.80	\$ 104.17	62,501.40	0.1	4.0
150,000	07813ZBV5	BELL CANADA 2.900% due August 12, 2026 BBB+	\$ 94.42	141,633.00	\$ 98.97	148,459.50	0.2	2.9
125,000	45834ZAP4	INTER PIPELINE LTD 3.484% due December 16, 2026 BBB+	\$ 100.42	125,527.00	\$ 101.28	126,603.75	0.2	3.4
125,000	95751DAP7	WESTCOAST ENERGY INC 7.300% due December 18, 2026 BBB+	\$ 97.89	122,360.00	\$ 127.33	159,167.50	0.2	5.7
65,000	35085ZBN5	ETR 407 2.430% due May 4, 2027 A	\$ 99.96	64,975.95	\$ 98.82	64,233.65	0.1	2.5
135,000	014443AG0	ALECTRA INC 2.488% due May 17, 2027 A	\$ 100.00	135,000.00	\$ 99.17	133,883.55	0.2	2.5
175,000	02138ZAQ6	ALTAGAS LTD 3.980% due October 4, 2027 BBB-	\$ 100.39	175,679.75	\$ 102.80	179,905.25	0.2	3.9
30,000	391906AC8	GTAA 6.450% due December 3, 2027 A+	\$ 134.29	40,285.80	\$ 130.01	39,002.10	0.0	5.0
205,000	59162NAF6	METRO INC. 3.390% due December 6, 2027 BBB	\$ 99.94	204,879.05	\$ 101.18	207,410.80	0.3	3.4
65,000	39138CAH9	GREAT-WEST LIFE CO 3.337% due February 28, 2028 A+	\$ 100.00	65,000.00	\$ 105.02	68,259.75	0.1	3.2
470,000	70632ZAK7	PEMBINA PIPELINE 4.020% due March 27, 2028 BBB	\$ 99.56	467,909.25	\$ 104.80	492,545.90	0.6	3.8
40,000	124900AC5	CCL INDUSTRIES 3.864% due April 13, 2028 BBB	\$ 100.00	40,000.00	\$ 104.42	41,768.40	0.1	3.7

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
60,000	293365AD4	ENMAX CORP 3.836% due June 5, 2028 BBB+	\$ 100.00	60,000.00	\$ 104.91	62,946.00	0.1	3.7
60,000	49327ZAA3	KEYERA CORP 3.934% due June 21, 2028 BBB	\$ 100.00	60,000.00	\$ 103.46	62,074.80	0.1	3.8
130,000	136375CR1	CNR 3.200% due July 31, 2028 A	\$ 99.54	129,404.60	\$ 104.37	135,677.10	0.2	3.1
50,000	136375CS9	CNR 3.000% due February 8, 2029 A	\$ 99.54	49,769.00	\$ 102.45	51,223.00	0.1	2.9
		Accrued Interest				82,020.82	0.1	
<b>Canadian Pay Corporate Total</b>				<b>13,643,036.73</b>		<b>13,830,678.72</b>	<b>17.5</b>	<b>3.0</b>
<b>Canadian Pay Bonds Total</b>				<b>29,528,184.50</b>		<b>29,800,596.22</b>	<b>37.8</b>	<b>2.8</b>
<b>Fixed Income Total</b>				<b>29,528,184.50</b>		<b>29,800,596.22</b>	<b>37.8</b>	<b>2.8</b>
<b>Equity</b>								
<b>Canadian Equity</b>								
<b>Energy</b>								
6,000	BIR	BIRCHCLIFF ENERGY LTD.	\$ 4.87	29,223.14	\$ 3.56	21,360.00	0.0	2.9
2,730	BNE	BONTERRA ENERGY CORP	\$ 14.06	38,387.55	\$ 6.28	17,144.40	0.0	1.9
24,775	CNQ	CANADIAN NAT RES LTD COM	\$ 32.96	816,623.69	\$ 36.69	908,994.75	1.2	4.1
126,135	CVE	CENOVUS ENERGY INC.	\$ 14.27	1,799,917.50	\$ 11.60	1,463,166.00	1.9	1.7
142,021	CMG	COMPUTER MODELLING GROUP	\$ 8.47	1,203,471.65	\$ 6.15	873,429.15	1.1	6.5
118,925	ESI	ENSIGN ENERGY SERVICES INC.	\$ 6.06	720,093.37	\$ 5.35	636,248.75	0.8	9.0
74,119	HSE	HUSKY ENERGY INC.	\$ 15.39	1,140,575.11	\$ 13.25	982,076.75	1.2	3.8
2,270	PEY	PEYTO EXPLORATION & DEV CORP	\$ 14.45	32,793.69	\$ 6.99	15,867.30	0.0	3.4
25,080	PSD	PULSE SEISMIC	\$ 2.52	63,233.07	\$ 2.45	61,446.00	0.1	0.0
4,645	SU	SUNCOR ENERGY INC NEW COM	\$ 33.37	154,986.82	\$ 43.31	201,174.95	0.3	3.9
6,160	TOG	TORC OIL & GAS LTD	\$ 5.44	33,531.93	\$ 4.61	28,397.60	0.0	5.7
22,420	VET	VERMILION ENERGY INC COM	\$ 32.00	717,509.83	\$ 32.99	739,635.80	0.9	8.4
<b>Energy Total</b>				<b>6,750,347.34</b>		<b>5,948,941.45</b>	<b>7.5</b>	<b>4.8</b>
<b>Materials</b>								
1,960	CAS	CASCADES INC COM	\$ 8.95	17,549.06	\$ 8.34	16,346.40	0.0	1.9



Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
12,065	CCL/B	CCL INDUSTRIES CL B	\$ 56.55	682,230.33	\$ 54.10	652,716.50	0.8	1.3
4,755	HBM	HUBBAY MINERALS INC COM	\$ 6.04	28,716.36	\$ 9.55	45,410.25	0.1	0.2
2,470	ITP	INTERTAPE POLYMER	\$ 22.18	54,787.78	\$ 18.15	44,830.50	0.1	4.1
19,404	SJ	STELLA-JONES INC	\$ 40.11	778,319.93	\$ 45.16	876,284.64	1.1	1.2
<b>Materials Total</b>				<b>1,561,603.45</b>		<b>1,635,588.29</b>	<b>2.1</b>	<b>1.3</b>
<b>Industrials</b>								
305	BAD	BADGER DAYLIGHTING	\$ 26.41	8,055.40	\$ 40.62	12,389.10	0.0	1.4
150,645	BDT	BIRD CONSTRUCTION INC.	\$ 7.85	1,182,853.93	\$ 7.88	1,187,082.60	1.5	4.9
855	CGY	CALIAN GROUP LTD	\$ 27.65	23,643.69	\$ 31.98	27,342.90	0.0	3.5
10,275	CNR	CANADIAN NATL RY CO COM	\$ 77.69	798,280.53	\$ 119.63	1,229,198.25	1.6	1.8
4,030	XTC	EXCO TECHNOLOGIES	\$ 10.59	42,669.47	\$ 9.47	38,164.10	0.0	3.8
19,660	FTT	FINNING INT'L INC.	\$ 24.96	490,709.67	\$ 23.76	467,121.60	0.6	3.4
12,890	HNL	HORIZON NORTH LOGISTICS	\$ 2.72	35,040.38	\$ 1.81	23,330.90	0.0	4.4
21,115	RCH	RICHELIEU HARDWARE LTD	\$ 28.82	608,476.63	\$ 23.69	500,214.35	0.6	1.1
890	RUS	RUSSEL METALS INC.	\$ 29.07	25,874.14	\$ 23.53	20,941.70	0.0	6.5
<b>Industrials Total</b>				<b>3,215,603.84</b>		<b>3,505,785.50</b>	<b>4.4</b>	<b>3.0</b>
<b>Consumer Discretionary</b>								
22,335	DOL	DOLLARAMA INC.	\$ 39.76	887,974.45	\$ 35.65	796,242.75	1.0	0.4
3,010	MG	MAGNA INTL INC COM	\$ 38.49	115,860.35	\$ 65.07	195,860.70	0.2	3.0
2,685	MRE	MARTINREA INTL INC.	\$ 8.91	23,935.12	\$ 12.10	32,488.50	0.0	1.5
3,215	PZA	PIZZA PIZZA ROYALTY CORP	\$ 15.63	50,261.94	\$ 10.07	32,375.05	0.0	8.5
1,605	UNS	UNI-SELECT INC.	\$ 20.89	33,521.50	\$ 13.86	22,245.30	0.0	2.7
<b>Consumer Discretionary Total</b>				<b>1,111,553.36</b>		<b>1,079,212.30</b>	<b>1.4</b>	<b>1.2</b>
<b>Consumer Staples</b>								
1,895	CSW/A	CORBY SPIRIT & WINE	\$ 21.10	39,983.44	\$ 18.16	34,413.20	0.0	4.8
3,598	NWC	NORTH WEST CO INC COM	\$ 27.03	97,248.52	\$ 28.81	103,658.38	0.1	4.6
<b>Consumer Staples Total</b>				<b>137,231.96</b>		<b>138,071.58</b>	<b>0.2</b>	<b>4.6</b>
<b>Financials</b>								
22,100	BNS	BANK N S HALIFAX COM	\$ 56.87	1,256,902.59	\$ 71.14	1,572,194.00	2.0	4.9

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
10,215	CM	CDN IMPERIAL BK COMM TORONTO O COM	\$ 95.27	973,133.40	\$ 105.60	1,078,704.00	1.4	5.3
7,540	CIX	CI FINANCIAL CORP.	\$ 27.45	206,938.42	\$ 18.24	137,529.60	0.2	3.9
15,625	MIC	GENWORTH CANADA INC	\$ 40.42	631,490.19	\$ 40.49	632,656.25	0.8	5.0
37,880	GS CN	GLUSKIN SHEFF & ASSOCIATES INC.	\$ 13.65	517,072.82	\$ 14.35	543,578.00	0.7	7.0
33,625	HCG	HOME CAPITAL GROUP	\$ 29.47	991,016.95	\$ 15.75	529,593.75	0.7	0.0
3,370	IFC	INTACT FINL CORP COM	\$ 86.95	293,036.47	\$ 113.08	381,079.60	0.5	2.7
915	LB	LAURENTIAN BANK OF CANADA	\$ 46.19	42,261.36	\$ 40.55	37,103.25	0.0	6.4
10,410	MFC	MANULIFE FINL CORP COM	\$ 18.10	188,424.88	\$ 22.60	235,266.00	0.3	4.4
15,870	PWF	POWER FINANCIAL CORP COM	\$ 29.84	473,639.12	\$ 31.22	495,461.40	0.6	5.8
18,660	RY	ROYAL BK CDA MONTREAL QUE COM	\$ 67.57	1,260,920.59	\$ 100.82	1,881,301.20	2.4	4.0
24,795	TD	TORONTO DOMINION BK ONT COM NEW	\$ 47.73	1,183,411.73	\$ 72.52	1,798,133.40	2.3	4.1
3,590	TCN	TRICON CAP GROUP INC COM	\$ 11.15	40,022.96	\$ 11.51	41,320.90	0.1	2.4
<b>Financials Total</b>				<b>8,058,271.48</b>		<b>9,363,921.35</b>	<b>11.9</b>	<b>4.4</b>
<b>Information Technology</b>								
10,915	GIB/A	CGI INC CL A SV	\$ 50.38	549,903.19	\$ 91.87	1,002,761.05	1.3	
753	CSU	CONSTELLATION SOFTWARE INC	\$ 433.92	326,745.07	\$ 1,132.50	852,772.50	1.1	0.5
<b>Information Technology Total</b>				<b>876,648.26</b>		<b>1,855,533.55</b>	<b>2.4</b>	<b>0.2</b>
<b>Communication Services</b>								
11,720	BCE	BCE INC COM	\$ 46.48	544,731.21	\$ 59.34	695,464.80	0.9	5.3
<b>Communication Services Total</b>				<b>544,731.21</b>		<b>695,464.80</b>	<b>0.9</b>	<b>5.3</b>
<b>Real Estate</b>								
3,665	DIR-U	DREAM IND REIT	\$ 7.95	29,148.05	\$ 11.93	43,723.45	0.1	5.9
1,505	IIP-U	INTERRENT REAL ESTATE INVT TR TR UNIT NEW	\$ 8.52	12,820.11	\$ 14.54	21,882.70	0.0	2.0
6,450	PLZ-U	PLAZA RETAIL REIT TR UNIT	\$ 4.41	28,422.08	\$ 4.14	26,703.00	0.0	6.8
<b>Real Estate Total</b>				<b>70,390.24</b>		<b>92,309.15</b>	<b>0.1</b>	<b>5.2</b>
<b>Canadian Equity Total</b>				<b>22,326,381.16</b>		<b>24,314,827.97</b>	<b>30.8</b>	<b>3.7</b>

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
<b>Foreign Equity</b>								
<b>US Equity</b>								
<b>Energy</b>								
2,505	CVX	CHEVRON CORP	\$US 91.16	304,118.90	\$US 123.18	412,352.04	0.5	3.9
5,472	DVN	DEVON ENERGY CORP	\$US 30.33	210,453.21	\$US 31.56	230,782.73	0.3	1.1
4,420	EOG	EOG RESOURCES INC.	\$US 101.85	600,209.34	\$US 95.18	562,196.57	0.7	0.9
3,874	XOM	EXXON MOBIL CORP.	\$US 77.04	378,783.91	\$US 80.80	418,303.21	0.5	4.1
<b>Energy Total</b>				<b>1,493,565.36</b>		<b>1,623,634.54</b>	<b>2.1</b>	<b>2.5</b>
<b>Materials</b>								
8,405	DWDP	DOWDUPONT INC COM	\$US 62.90	697,134.85	\$US 53.31	598,779.08	0.8	2.9
<b>Materials Total</b>				<b>697,134.85</b>		<b>598,779.08</b>	<b>0.8</b>	<b>2.9</b>
<b>Industrials</b>								
1,946	HON	HONEYWELL INTL INC COM	\$US 67.63	173,601.78	\$US 158.92	413,277.36	0.5	2.1
<b>Industrials Total</b>				<b>173,601.78</b>		<b>413,277.36</b>	<b>0.5</b>	<b>2.1</b>
<b>Consumer Discretionary</b>								
2,280	DG	DOLLAR GENERAL CORP	\$US 88.87	263,114.21	\$US 119.30	363,492.55	0.5	1.1
2,205	LOW	LOWES COS INC COM	\$US 81.95	232,208.05	\$US 109.47	322,569.97	0.4	1.8
<b>Consumer Discretionary Total</b>				<b>495,322.25</b>		<b>686,062.51</b>	<b>0.9</b>	<b>1.4</b>
<b>Consumer Staples</b>								
3,540	KO	COCA COLA CO COM	\$US 41.25	184,820.84	\$US 46.86	221,679.62	0.3	3.4
7,981	WBA	WALGREENS BOOTS ALLIANCE	\$US 64.33	673,435.92	\$US 63.27	674,800.45	0.9	2.8
3,878	WMT	WALMART INC.	\$US 62.74	307,222.46	\$US 97.53	505,436.09	0.6	2.2
<b>Consumer Staples Total</b>				<b>1,165,479.22</b>		<b>1,401,916.16</b>	<b>1.8</b>	<b>2.7</b>
<b>Health Care</b>								
2,022	JNJ	JOHNSON & JOHNSON COM	\$US 86.88	222,887.89	\$US 139.79	377,726.52	0.5	2.6
7,371	PFE	PFIZER INC COM	\$US 26.04	244,464.66	\$US 42.47	418,339.52	0.5	3.4

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
2,886	ZBH	ZIMMER BIOMET HOLDINGS INC.	\$US 88.56	329,219.45	\$US 127.70	492,501.37	0.6	0.8
<b>Health Care Total</b>				<b>796,572.00</b>		<b>1,288,567.40</b>	<b>1.6</b>	<b>2.1</b>
<b>Financials</b>								
4,210	AIG	AMERICAN INTL GROUP INC COM	\$US 47.57	247,038.26	\$US 43.06	242,257.00	0.3	3.0
12,428	BAC	BANK OF AMERICA CORPORATION COM	\$US 17.73	283,194.13	\$US 27.59	458,219.07	0.6	2.2
5,654	C	CITIGROUP INC	\$US 49.66	361,380.61	\$US 62.22	470,117.08	0.6	2.9
2,493	JPM	JPMORGAN & CHASE & CO COM	\$US 54.89	167,854.28	\$US 101.23	337,249.83	0.4	3.2
4,347	MET	METLIFE INC COM	\$US 41.86	227,197.68	\$US 42.57	247,293.96	0.3	3.9
5,168	MS	MORGAN STANLEY COM	\$US 23.68	150,407.40	\$US 42.20	291,444.04	0.4	2.8
7,248	WFC	WELLS FARGO & CO	\$US 42.05	392,242.19	\$US 48.32	468,020.99	0.6	3.7
<b>Financials Total</b>				<b>1,829,314.54</b>		<b>2,514,601.96</b>	<b>3.2</b>	<b>3.1</b>
<b>Information Technology</b>								
2,250	AAPL	APPLE INC COM	\$US 168.48	506,768.29	\$US 189.95	571,139.29	0.7	1.5
6,864	CSCO	CISCO SYSTEMS INC.	\$US 26.82	242,003.82	\$US 53.99	495,234.42	0.6	2.6
8,206	GLW	CORNING INC	\$US 17.17	177,781.84	\$US 33.10	362,977.52	0.5	2.4
3,039	MSFT	MICROSOFT CORP COM	\$US 41.51	162,486.63	\$US 117.94	478,974.11	0.6	1.6
7,293	ORCL	ORACLE CORP COM	\$US 34.02	312,906.70	\$US 53.71	523,457.69	0.7	1.8
<b>Information Technology Total</b>				<b>1,401,947.27</b>		<b>2,431,783.02</b>	<b>3.1</b>	<b>1.9</b>
<b>Communication Services</b>								
6,108	VZ	VERIZON COMMUNICATIONS INC COM	\$US 43.42	340,873.54	\$US 59.13	482,644.24	0.6	4.1
<b>Communication Services Total</b>				<b>340,873.54</b>		<b>482,644.24</b>	<b>0.6</b>	<b>4.1</b>
<b>Real Estate</b>								
3,190	FRT	FEDERAL REALTY INVT TR	\$US 119.63	495,607.21	\$US 137.85	587,648.55	0.7	3.0
25,145	WPG	WASHINGTON PRIME GROUP NEW COM	\$US 10.92	362,734.15	\$US 5.65	189,854.24	0.2	17.7
<b>Real Estate Total</b>				<b>858,341.37</b>		<b>777,502.80</b>	<b>1.0</b>	<b>6.6</b>
<b>US Equity Total</b>				<b>9,252,152.20</b>		<b>12,218,769.07</b>	<b>15.5</b>	<b>2.7</b>

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
<b>International Equity</b>								
<b>Energy</b>								
4,860	RDS/A	ROYAL DUTCH SHELL ADR 'A' SHS	\$US 51.35	312,221.98	\$US 62.59	406,500.83	0.5	5.1
3,495	TOT	TOTAL S A SPONSORED ADR	\$US 48.02	213,414.58	\$US 55.65	259,915.73	0.3	4.4
<b>Energy Total</b>				<b>525,636.57</b>		<b>666,416.56</b>	<b>0.8</b>	<b>4.8</b>
<b>Materials</b>								
2,431	AKZA NA	AKZO NOBEL	€ 64.71	224,980.62	€ 78.99	287,854.80	0.4	19.1
<b>Materials Total</b>				<b>224,980.62</b>		<b>287,854.80</b>	<b>0.4</b>	<b>19.1</b>
<b>Industrials</b>								
18,234	ABB	ABB LTD. SPON ADR	\$US 18.23	428,234.70	\$US 18.87	459,805.40	0.6	4.1
16,789	BOKA NA	BOSKALIS WESTMINSTER	€ 25.24	649,108.80	€ 23.05	580,112.42	0.7	2.2
19,405	PRY IM	PRYSMIAN SPA	€ 20.54	602,724.87	€ 16.87	490,587.41	0.6	2.5
2,145	9735	SECOM CO. LTD.	¥ 6,278.63	158,778.34	¥ 9,482.00	245,246.34	0.3	1.7
5,331	SIEGY	SIEMENS A G SPONSORED ADR	\$US 53.29	361,998.64	\$US 53.86	383,725.85	0.5	3.0
4,405	DG FP	VINCI SA	€ 52.30	336,413.45	€ 86.72	572,639.88	0.7	3.1
<b>Industrials Total</b>				<b>2,537,258.80</b>		<b>2,732,117.30</b>	<b>3.5</b>	<b>2.8</b>
<b>Consumer Discretionary</b>								
41,465	INCH LN	INCHCAPE	£ 6.94	493,439.43	£ 5.71	412,096.61	0.5	4.7
28,535	7201	NISSAN MOTOR CO LTD	¥ 1,041.08	333,685.23	¥ 908.20	312,488.94	0.4	6.3
<b>Consumer Discretionary Total</b>				<b>827,124.66</b>		<b>724,585.55</b>	<b>0.9</b>	<b>5.4</b>
<b>Consumer Staples</b>								
3,646	HEN GR	HENKEL AG & CO KGAA	€ 71.34	395,334.70	€ 84.75	463,204.51	0.6	2.2
2,737	NSRGY	NESTLE S A SPONSORED ADR	\$US 57.73	203,061.61	\$US 95.29	348,534.31	0.4	2.2
4,330	RB/ LN	RECKITT BENCKISER PLC	£ 64.09	488,483.28	£ 63.82	480,978.83	0.6	2.7
4,940	ULVR LN	UNILEVER PLC	£ 33.18	298,780.39	£ 43.95	377,891.47	0.5	3.1
<b>Consumer Staples Total</b>				<b>1,385,659.98</b>		<b>1,670,609.12</b>	<b>2.1</b>	<b>2.5</b>

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
<b>Health Care</b>								
6,230	FME GR	FRESENIUS MEDICAL CARE AG	€ 62.19	588,012.65	€ 71.90	671,480.41	0.9	1.6
10,408	GSK	GLAXOSMITHKLINE PLC SPONSORED ADR	\$US 41.35	530,689.01	\$US 41.79	581,245.86	0.7	4.9
4,087	SNY	SANOFI SA ADR	\$US 40.42	208,996.24	\$US 44.28	241,842.41	0.3	2.6
<b>Health Care Total</b>				<b>1,327,697.90</b>		<b>1,494,568.68</b>	<b>1.9</b>	<b>3.1</b>
<b>Financials</b>								
8,480	AXAHY	AXA SPONSORED ADR	\$US 24.62	262,112.21	\$US 25.19	285,409.47	0.4	4.9
1,420	DB1 GR	DEUTSCHE BOERSE AG	€ 62.27	127,475.26	€ 114.30	243,304.97	0.3	2.4
23,021	ING	ING GROEP N V SPONSORED ADR	\$US 13.63	400,123.02	\$US 12.14	373,476.34	0.5	5.1
30,205	NDA FH	NORDEA HOLDING ABP	€ 8.96	401,153.64	€ 6.81	308,213.03	0.4	10.1
<b>Financials Total</b>				<b>1,190,864.14</b>		<b>1,210,403.81</b>	<b>1.5</b>	<b>5.8</b>
<b>Information Technology</b>								
7,370	AMS SW	AMS AG	CHF 41.10	397,738.11	CHF 26.86	265,670.59	0.3	1.2
2,413	SAP US	SAP SE ADR	\$US 70.07	213,599.18	\$US 115.46	372,313.77	0.5	1.0
<b>Information Technology Total</b>				<b>611,337.29</b>		<b>637,984.36</b>	<b>0.8</b>	<b>1.1</b>
<b>Communication Services</b>								
5,090	CHL	CHINA MOBILE SPON ADRS	\$US 53.47	339,559.31	\$US 50.99	346,835.08	0.4	3.6
26,438	ORAN	ORANGE SPON ADR	\$US 16.82	557,300.37	\$US 16.30	575,885.87	0.7	3.9
19,755	VOD	VODAFONE GROUP PLC ADR	\$US 26.89	674,921.59	\$US 18.18	479,944.62	0.6	9.4
<b>Communication Services Total</b>				<b>1,571,781.27</b>		<b>1,402,665.57</b>	<b>1.8</b>	<b>5.7</b>
<b>Utilities</b>								
21,454	NG/LN	NATIONAL GRID PLC	£ 9.28	346,030.11	£ 8.51	317,699.86	0.4	5.5
<b>Utilities Total</b>				<b>346,030.11</b>		<b>317,699.86</b>	<b>0.4</b>	<b>5.5</b>
<b>International Equity Total</b>				<b>10,548,371.34</b>		<b>11,144,905.61</b>	<b>14.1</b>	<b>4.2</b>
<b>Foreign Equity Total</b>				<b>19,800,523.54</b>		<b>23,363,674.68</b>	<b>29.6</b>	<b>3.4</b>
<b>Equity Total</b>				<b>42,126,904.69</b>		<b>47,678,502.65</b>	<b>60.4</b>	<b>3.6</b>

Quantity	Symbol	Security	Unit Cost Local	Total Cost (\$CA)	Price Local	Market Value (\$CA)	% of TF	Current Yield
<b>Total Portfolio</b>				<b>73,107,752.73</b>		<b>78,932,851.13</b>	<b>100.0</b>	<b>3.2</b>